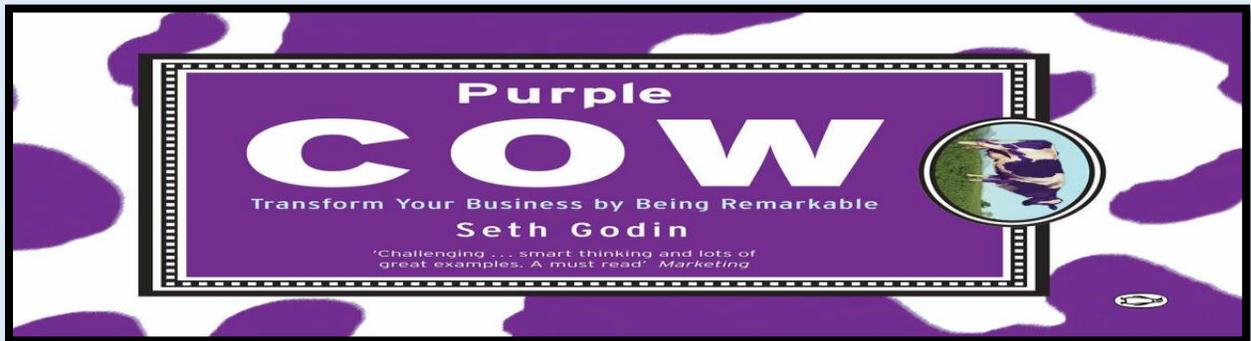


**You are invited to a presentation:**



## **Transform your retirement by being remarkable.**

What this is about: adding an almost passive income stream to your retirement plans.

If that's not of interest this is not for you.

**Background.:** What Is the Average Baby Boomer Retirement Savings?

Studies Find Boomers Are Largely Underfunded for Retirement

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BY

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Updated May 31, 2021

Although the age range isn't exact, the youngest baby boomers are around 55 and the oldest are now in their 70s, meaning that having to live off their retirement savings is now a reality for many.

And for those who are still working, thoughts of **how to fund retirement** are now important and impending financial talking points.

Just imagine: you are in your fifties.... what's your plan?

## Baby Boomers Don't Have Enough Saved!

An April 2018 Gallup poll found that **41% of people plan to work past age 65**—

27.5% increase from 1995 when Gallup started tracking this sentiment.

Why the change?

Because upcoming retirees haven't saved enough for retirement.<sup>1</sup>

According to a recent study, 45% of baby boomers have no retirement savings.<sup>2</sup>

For those with something saved, the median balance for those born between 1948 and 1953 was \$290,000. For those born between 1954 and 1959, they had saved around \$209,000.<sup>3</sup>

Those numbers might not sound too alarming but that \$290,000 in retirement savings equates to about \$12,000 per year using the standard withdrawal rate.

Even adding in Social Security benefits of \$18,528, an average Baby Boomer is only bringing in about \$30,528 per year.<sup>4</sup>

### Hardly an income a person can live on comfortably.

The amount of money you need to have saved for retirement is a tough question. That's because the answer is always: "It depends."

This can be hard to hear if you're looking for a magic number to help you decide whether you are on track for retirement. There is often plenty of uncertainty around [retirement planning](#). These days, people are living longer, [health care costs](#) are rising, [pensions](#) are disappearing. And a cloud of doubt surrounds what Social Security will look like decades from now. For instance, to retire comfortably, Fidelity recommends that you save 10 times your annual salary by age 67.

- **By 30:** Have the equivalent of **one times** your salary saved.
- **By 35:** Have **two times** your salary saved.
- **By 40:** Have **three times** your salary saved.
- **By 45:** Have **four times** your salary saved.
- **By 50:** Have **six times** your salary saved.
- **By 55:** Have **seven times** your salary saved.
- **By 60:** Have **eight times** your salary saved.
- **By 67:** Have **10 times** your salary saved.

But changing the retirement age to 67 bumps the savings factor up to six times the salary. If he/she decides he wants an above-average lifestyle, he/she should use a savings factor of seven times their salary to come up with his target.

These figures are for men.....it's even worse for women.

### **Savings Based on Percentage of Pre-Retirement Income**

Conventional wisdom says that you'll need to replace around 80% of your current income in retirement to maintain your same way of living during retirement.<sup>1</sup> This means that if you make \$50,000 a year before taxes, you would need about \$40,000 a year in retirement.

Eg: for instance, a woman who is born in 1960 and plans to retire at 67 can expect to live for about 20 more years after her planned retirement age.

If she multiplies her life expectancy (20) by her yearly expected replacement income (\$40,000), she will find that she needs around \$800,000 in savings to reach her goals.

Even the younger folks are seriously underfunded.

According to a 2016 GoBankingRates survey, millennials ages 18 to 34 are 40% more likely to **not have** retirement savings

### **Gen Xers and 50% more likely than people over the age of 55 not to.**

However, 3 out of 5 millennials have started a retirement fund and older millennials are more likely to have retirement savings.

Question:

## **Do you have enough retirement savings?**

Retirement options: Basic:

Standard:

Deluxe:

It's never too late for Baby Boomers to review retirement plans and add additional income with a parttime business.